

 Contact your Pegasus Partner about exclusive prices when you upgrade to Opera 3.

 Take a look at the new features at [www.pegasus.co.uk/demos](http://www.pegasus.co.uk/demos)

 Watch our video case studies to see how Opera 3 customers are benefiting at [www.pegasus.co.uk/videos](http://www.pegasus.co.uk/videos)



**Ibonhart**  
Global manufacturer of  
bread slicing machinery



**Agripower Contractors**  
Natural and artificial  
surface specialist

*"I believe Opera 3 is the ideal solution for a growing company like Rigby and Peller. More flexibility and reporting features have allowed smarter decision-making, which will no doubt help our long-term strategies."*

Amna Ijaz, Financial Controller, Rigby & Peller

## Opera II to Opera 3 Reasons to upgrade



*"Opera 3 is an integral part of our business, and the insight we gain from it adds an immense amount of value as we continue to pursue our growth plans"*

Ashley Holmes, Financial Director, Penny Hydraulics  
 Moved from Opera II to Opera 3 with 14 users

## A guide for Pegasus customers

### Improving the way you work is our line of work

**By investing in our flagship solution Opera 3, you are protecting the future of your business. We've added lots of features and enhanced many areas to help you improve the way you work.**

**What's more, if you move to Opera 3, you'll have the option of deploying it in the Cloud, so your entire business solution will be accessible at any time, from any location, on mobile devices, and you'll save on hardware infrastructure and maintenance costs.**

*"Getting Opera 3 was a good business decision and I'm really looking forward to seeing how it'll benefit other areas of the business."*

Chris Barfe, Managing Director, Ibonhart

### **Upgrade now and take advantage of the new features only available in Opera 3.**

Improved reporting is a key benefit, with over 60 reports you can export directly to Excel®. Opera 3 also offers open period accounting, error correction functionality in the ledgers, email payslips and P60s, the ability to connect with your data remotely and a whole host of other features, designed to help you increase your visibility of the business and improve efficiency and decision-making.

What's more, it's easy to upgrade: minimal training is required and the implementation process will be straightforward, with the help and support you'll receive from your Pegasus Partner.

## Opera 3 unique features and applications

- |   |  |   |   |
|---|--|---|---|
|    | Cloud implementation: mobile, flexible and secure  |    | Keep track of stock levels                              |
|    | Export over 60 reports directly to Excel   |    | Flexibility to post in past, current and future periods |
|    | Simplified error correction in the ledgers   |    | For an accurate valuation of your stock costs           |
|    | Connect with your Opera 3 data remotely: Payroll Self Service, Mobile Sales and Timesheets |    | Schedule key tasks to run when it suits the business    |
|   | Reduce cost and admin time when running your payroll                                       |   | Salary sacrifice in Payroll                             |
|  | Manage customer debt effectively to improve cashflow                                       |  | File your VAT return online                             |



Take a look at the new features at [www.pegasus.co.uk/demos](http://www.pegasus.co.uk/demos)

## Export Opera 3 reports to Excel

For improved reporting and analysis



You can export over 60 Opera 3 reports directly to MS Excel so you can analyse, manipulate and report on your data using an interface you're familiar with. This applies both to standard reports and to those created in the Reporter application. You can run multiple reports at the same time, and they can stay open as you navigate to other areas of the system. You can minimise one and open another, or tile them on screen.

This feature comes as standard when you upgrade to Opera 3.

## Error correction in the Ledgers

Simplify corrections in the ledgers



In Opera 3, a user-friendly wizard allows you to easily correct mis-allocated transactions in the Sales Ledger and Purchase Ledger, and you can also remove the associated transactions, such as a Sales Receipt or a Purchase Payment. In Opera 3 Nominal Ledger, the Rectify feature allows you to re-post journals that may have been posted to the wrong account or date. What's more, error correction functionality comes as standard when you upgrade to Opera 3.

## Open Period Accounting

Flexibility to post in past, current and future periods



If you want more flexibility in your financials, Opera 3 is for you. You can create calendars for the current and up to 3 future financial years, and post transactions to any period marked as "open", either directly or from other Opera 3 applications such as the Sales and Purchase Ledgers. For complete control and flexibility, you can also post into the previous financial year from the Nominal Ledger.

## Credit Management Centre

Manage customer debt effectively to help improve cash flow



The Credit Management Centre\* is an easy-to-use tool which consolidates all of the information needed for effective credit control. You can quickly see what is owed, who owes it and how much money has been promised by customers, with easy-to-understand, real-time graphs displaying your overall financial status. In addition, the Debt Management feature can help you get paid faster by improving communication with your customers, as it allows you to create up to nine levels of debt correspondence which can be emailed or printed.

All of which will help you improve cashflow, reduce bad debts and improve your financial position.

## Email payslips and P60s

Reduce the cost and admin time of running your payroll



Opera 3 Payroll offers the option to email payslips and P60s to employees. This feature comes as standard and can make paper payslips and P60s a thing of the past. You'll no longer need to procure the relevant forms or incur postage costs; at the click of a button, payslips and P60s can be delivered to the employee's inbox as a password-protected PDF document. Printed payslips, or a combination of the two, can also be produced.

## Salary sacrifice

Lessen the impact of pension contributions



Salary sacrifice is becoming increasingly popular with employers, as it can be financially beneficial to both employers and employees. Opera 3 Payroll calculates both percentage-based and value-based salary sacrifices automatically, so it can cater for both pension-related and non-pension salary sacrifice schemes. Salary sacrifice functionality comes as standard with Opera 3 Payroll.

## Pegasus Web Xchange: Payroll Self Service, Timesheets and Mobile Sales

Empower employees, reduce costs and increase efficiency



Pegasus Web Xchange offers the ability to securely access and view Opera 3 data via a web browser. It provides the platform for the Payroll Self Service\*, Timesheets\* and Mobile Sales\* applications.



**Payroll Self Service** offers employees online access to payslips, P60s, pension information, personal details and holiday entitlement. It can help you significantly reduce the cost of printing and posting payslips, as well as save admin time as it empowers employees to check and update some of their personal information. What's more, employees don't need to be users of Opera 3.

**Mobile Sales** is a dedicated app which will be an invaluable tool for your sales team on the road. Using the app, the sales person can showcase products to the customer, check stock levels, take the order on their Android tablet and send it securely back to the office to be authorised and uploaded into Opera 3 Sales Order Processing. This reduces the turnaround time between a customer placing an order and that order being processed, and improves delivery and invoicing times, ultimately enhancing cashflow.

**Timesheets** integrates with Opera 3 Payroll & HR and allows employees to enter their timesheets from any location, using their device of choice, and submit them for approval. Once approved, timesheets can be passed to Opera 3 Payroll for inclusion in the next payroll run. There will be no more need for the payroll team to import timesheets submitted in spreadsheet format every time they perform a payroll run. Consequently, admin time and the possibility of error are significantly reduced.

# VAT100 Online Filing

File your VAT return online



Take the strain out of online filing and submit your VAT Return online quickly and easily from Opera 3 and the Online Filing Manager. It's fast, secure, reliable and convenient. Opera 3 and the Online Filing Manager comply with HMRC requirements for filing online.

# Scheduler and Notification Services

Run key tasks outside office hours



Schedule some of your Opera 3 processes to run outside working hours, minimising disruption. Tasks you can schedule include data back-ups, running period ends in the Nominal, Sales and Purchase Ledgers and Stock Control, repeat invoicing, and Invoicing/SOP/POP re-organisation. While scheduling a task, you can use Notification Services to force a shutdown, perform a lockout of Opera 3 users or send a message to users.

Scheduling functionality is available as standard when you upgrade to Opera 3.

# Landed Costs

For an accurate valuation of your stock costs



Landed costs are the additional costs incurred in getting goods you purchase from your supplier to your premises such as freight, insurance, customs duties and other taxes that may be levied on a shipment. Opera 3 allows you to define landed cost elements and assign them to stock items, so that, by knowing both the purchase price and the landed costs of your stock, you can accurately identify its true cost and protect your profit margin.

# Stocktake

Keep accurate stock levels



It's crucial to have up-to-date information on your stock levels in order to meet customer demand and optimise the production process. The Stocktake application\* extracts stock items from Opera 3 so that they can be allocated to worksheets and counted. On completion of the stocktake, you can run a cross-check and make corrections and adjustments that can be posted back into Opera 3 to update stock levels.



## There's never been a better time to upgrade your Pegasus technology

Our product strategy starts with Opera 3, the platform of choice. We've built a technology platform for the future so your business has access to the latest cloud technology and applications. And we're giving you more choice on deployment with Pegasus Business Cloud so you can reduce your total cost of ownership and pay monthly.

When you move to Opera 3, you're putting your business in the best possible position to take advantage of future Pegasus solutions. Learn about our product strategy based around the .NET and SQL platform.

### Top 5 reasons to step up to Opera 3

1. **Cloud-ready:** Opera 3 is now available in the cloud, so you can deploy quickly and pay monthly
2. **Mobile-enabled applications** with Pegasus Web Xchange to meet the demands of a growing business
3. **Better reporting:** open multiple reports simultaneously and perform dynamic searches for a better user experience
4. **Improve cash flow** with the Credit Management Centre and manage customer debt more effectively and efficiently
5. **Innovative features:** increase productivity with scheduled tasks, experience greater flexibility and versatility in the ledgers, and save on time and costs by emailing payslips and P60s

### For more information

Set aside some time to see the innovative features in action and the benefits of the cloud. Visit our YouTube channel: [www.youtube.com/user/PegasusSoftwareLtd](http://www.youtube.com/user/PegasusSoftwareLtd)

Contact your Partner about upgrading your Pegasus technology.